

# Q1 2024 Revenue

Investor Presentation



Cesena, May 9<sup>th</sup> 2024

# Disclaimer

---

*This presentation is being furnished to you solely for your information and may not be reproduced or redistributed to any other person.*

*This presentation might contain certain forward-looking statements that reflect the Company's management's current views with respect to future events and financial and operational performance of the Company and its subsidiaries. These forward-looking statements are based on Technogym S.p.A.'s current expectations and projections about future events. Because these forward-looking statements are subject to risks and uncertainties, actual future results or performance may differ materially from those expressed in or implied by these statements due to any number of different factors, many of which are beyond the ability of Technogym S.p.A. to control or estimate. You are cautioned not to place undue reliance on the forward-looking statements contained herein, which are made only as of the date of this presentation. Technogym S.p.A. does not undertake any obligation to publicly release any updates or revisions to any forward-looking statements to reflect events or circumstances after the date of this presentation.*

*Any reference to past performance or trends or activities of the Technogym Group shall not be taken as a representation or indication that such performance, trends or activities will continue in the future.*

*This presentation does not constitute an offer to sell or the solicitation of an offer to buy Technogym's securities, nor shall the document form the basis of or be relied on in connection with any contract or investment decision relating thereto, or constitute a recommendation regarding the securities of Technogym.*

*Technogym's securities referred to in this document have not been and will not be registered under the U.S. Securities Act of 1933 and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.*

*William Marabini, the Manager in charge of preparing the corporate accounting documents, declares that, pursuant to art. 154-bis, paragraph 2, of the Legislative Decree no. 58 of February 24, 1998, the accounting information contained herein correspond to document results, books and accounting records.*

*Some figures related to previous periods were reclassified for a better representation of balance sheet and the profit and loss statements.*

# Speakers

---



**William Marabini**  
Chief Financial Officer



**Michele Bertacco**  
Investor Relations Director



# Corporate Highlights



**Nerio Alessandri** (*Founder & CEO*)

***“The sustained growth of Technogym reaffirms the effectiveness of our strategic approach, anchored by the AI-based Technogym Digital Ecosystem.***

***The countdown continues to the 2024 Paris Olympics where Technogym will proudly serve as the Official and Exclusive Supplier for the ninth consecutive time.***

***Our steadfast commitment to growth remains intrinsically linked to our enduring dedication to sustainability.”***

**Nerio Alessandri**

# 40 Years of Wellness Innovation

From a garage

...to the Olympic Games



Alessandri's family garage

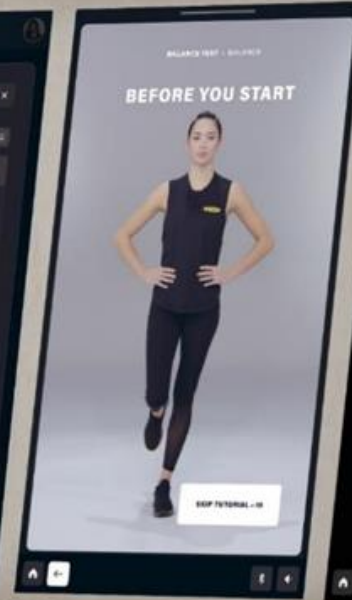
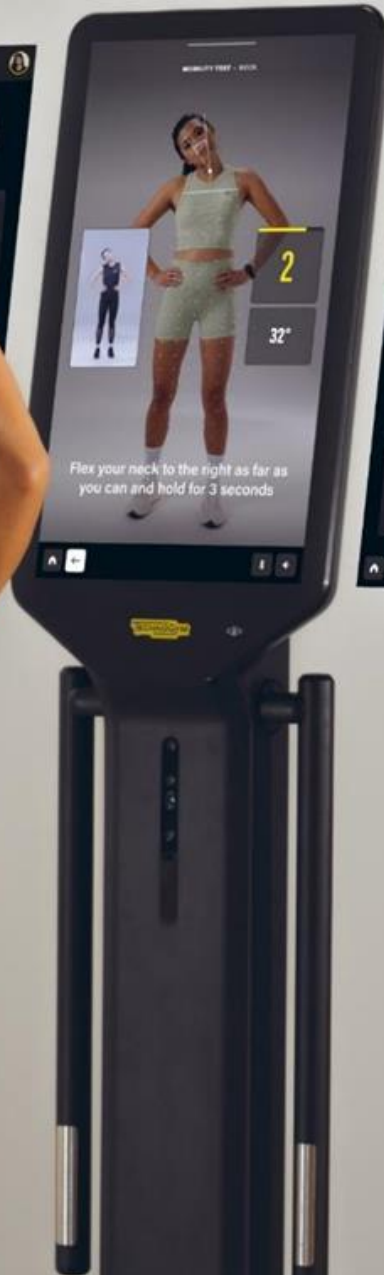


# Technogym Digital Ecosystem

Technogym Digital Ecosystem includes connected smart equipment, software, apps, AI, on-demand exercise content and tech-services to allow people to access their personal experience anytime and anywhere and to allow industry operators to shape innovative business models.







# Technogym Checkup

Technogym Checkup is the new AI-powered assessment station that uses advanced measurement technology to test your physical and cognitive conditions in order to prescribe a fully personalized training program.

# Biostrength

Biostrength, the new Technogym range for strength training, adapts to you, thanks to a patented technology that uses AI and scientific research. Connecting to Biostrength you receive personalized training, including range of motion, workload, correct posture, speed of execution and optimal recovery times to obtain superior results faster.

















# ESG

Healthy People  
Healthy Planet

# Technogym ESG 2025 Commitment



# Technogym promoted to A by MSCI in Q1 2024

---

In Q1 2024 Technogym was promoted to A (from BBB) by MSCI ESG Research that provides MSCI ESG Ratings on global public and a few private companies on a scale of AAA to CCC, according to exposure to industry-specific ESG risks and the ability to manage those risks relative to peers.

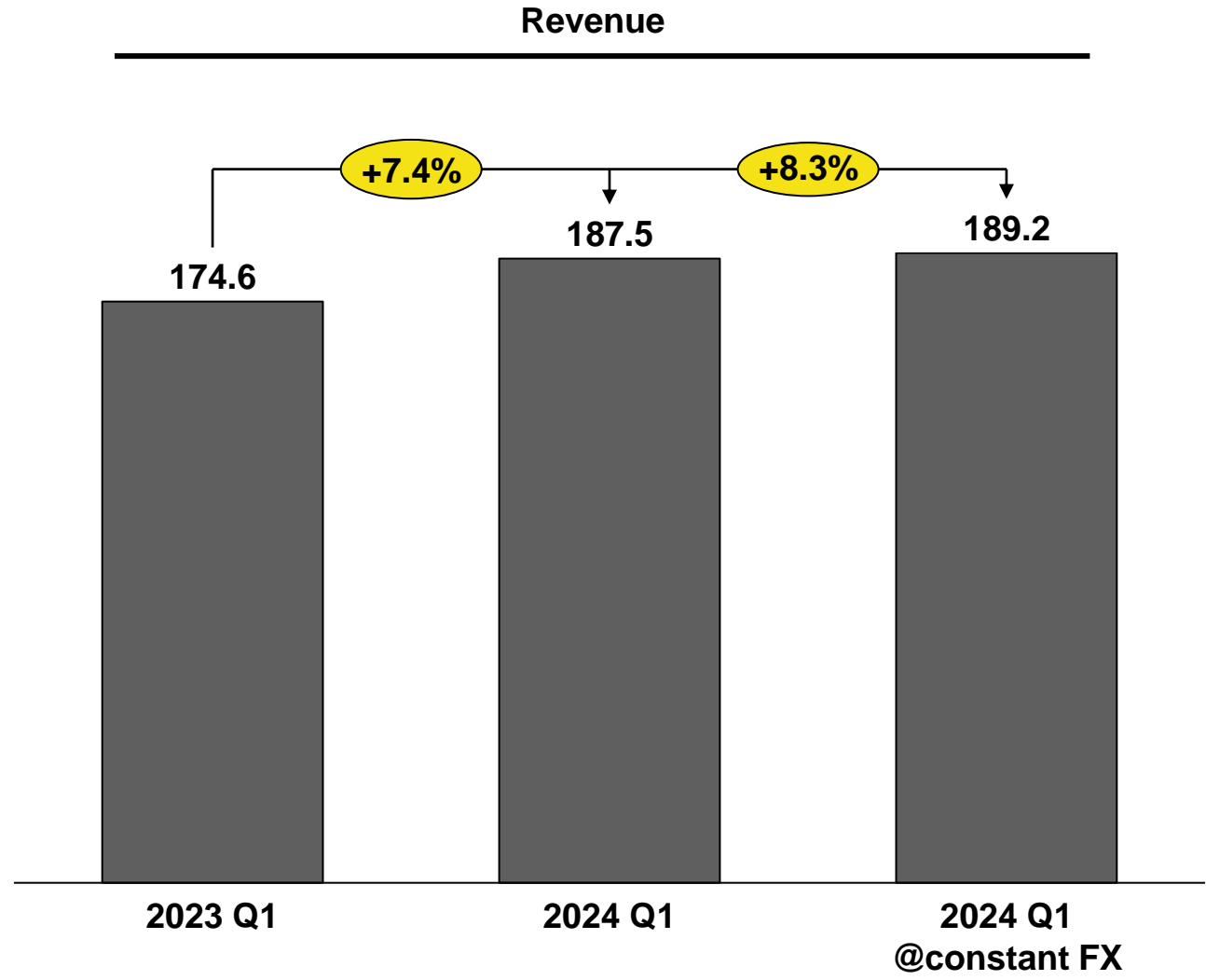




# Financials

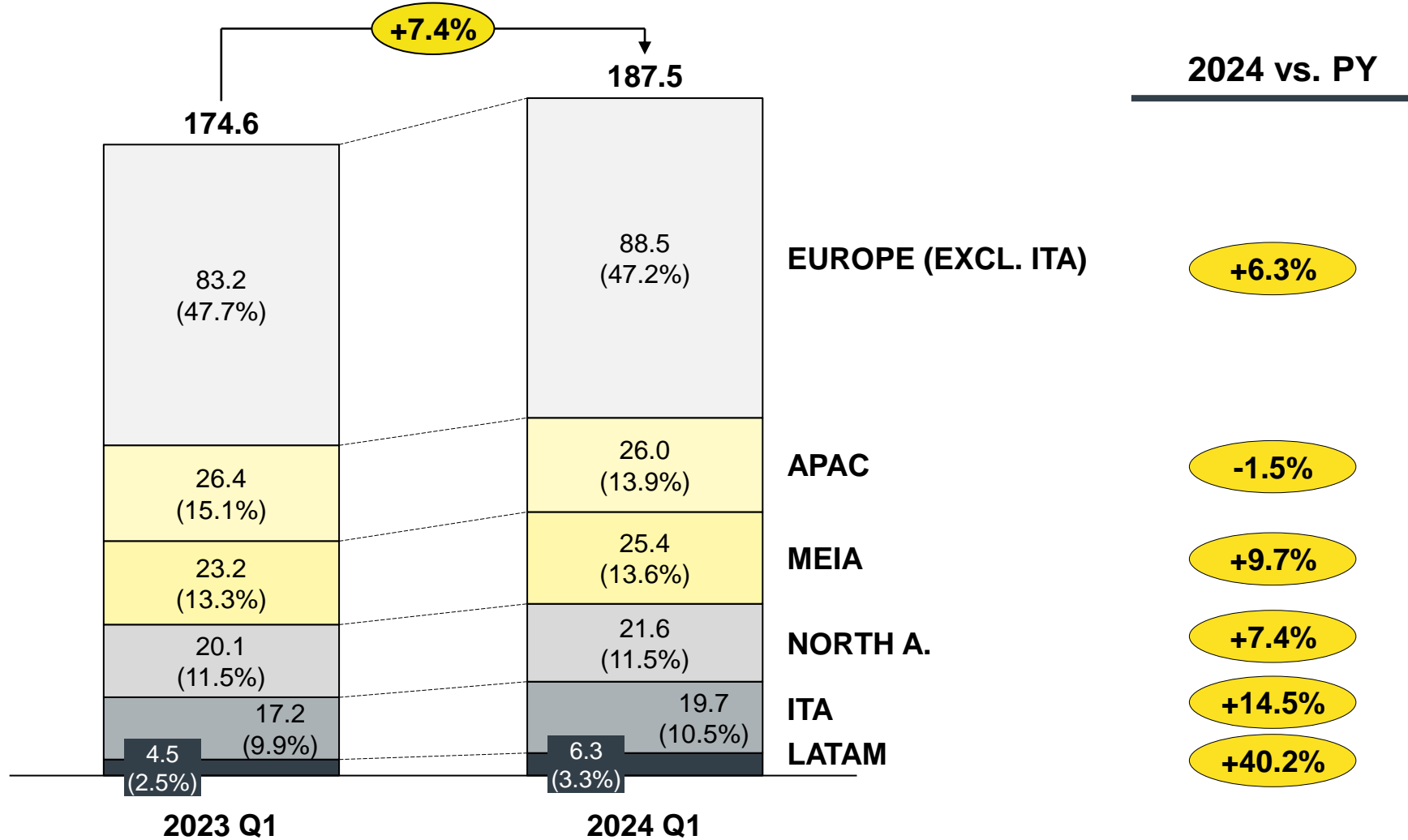
# Revenue growth at constant F/X 8.3% YoY

€ millions



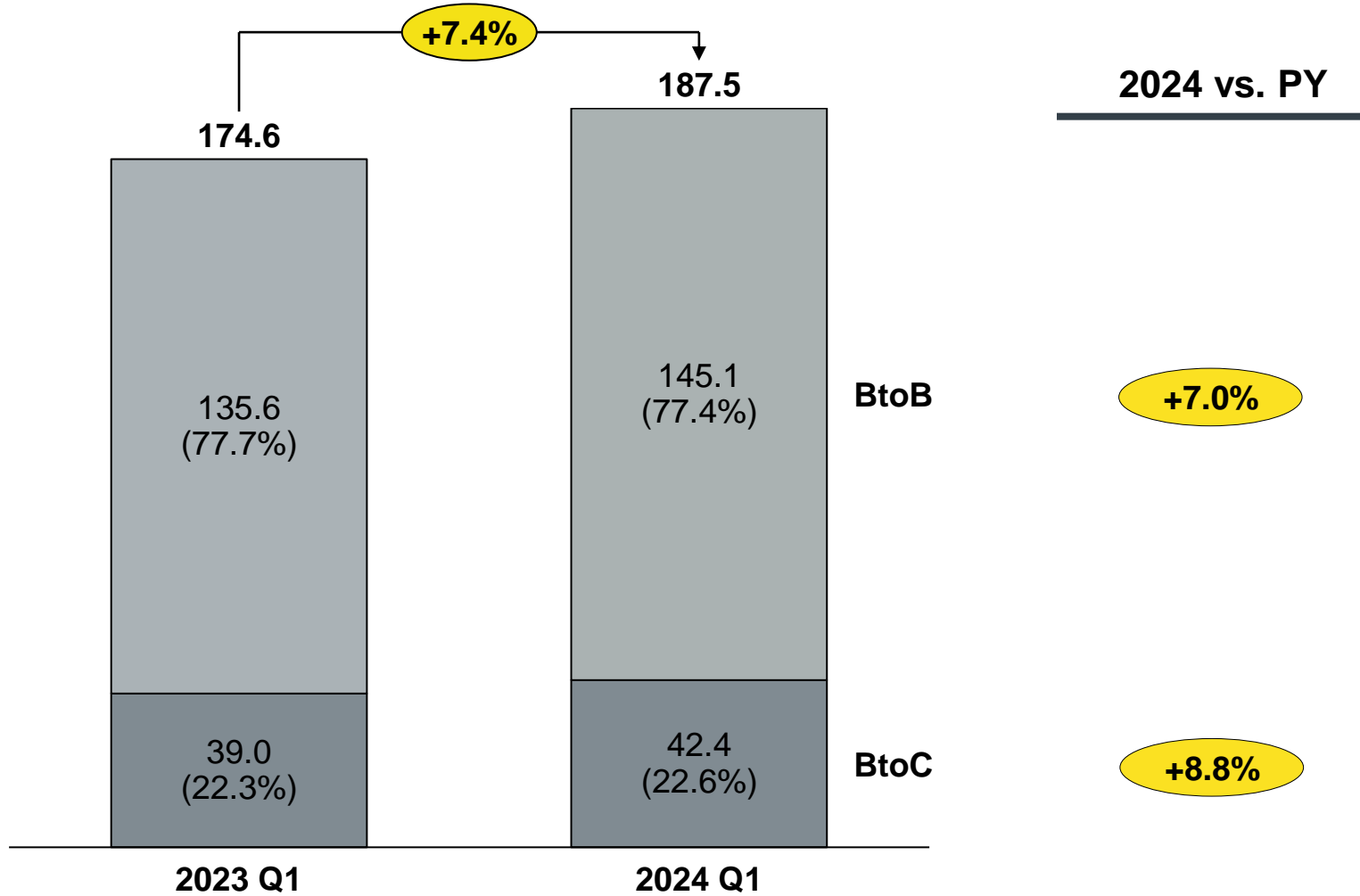
# Strong growth in almost all regions

€ millions



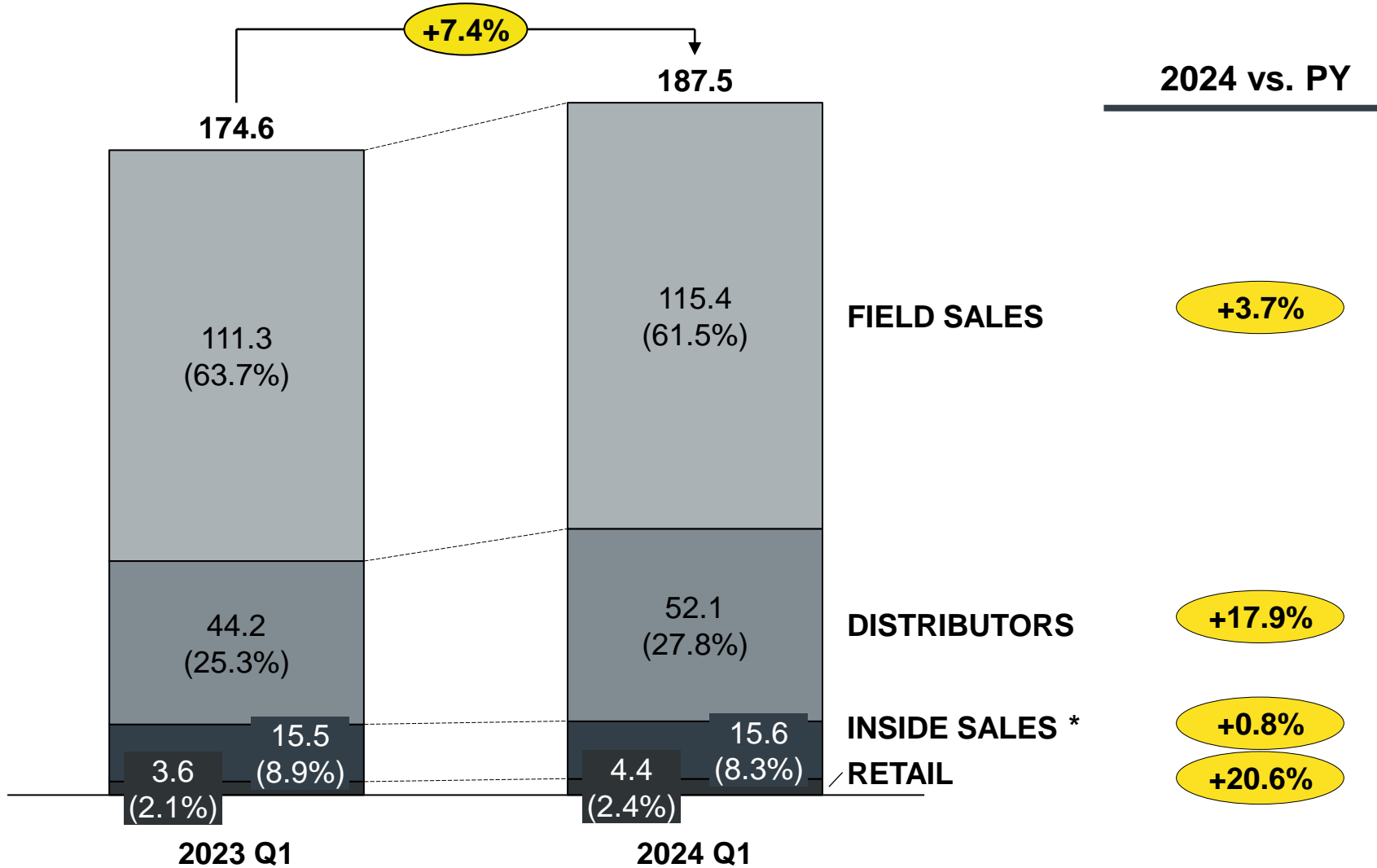
# Growth in both segments

€ millions



# Strong growth in Distributors and Retail

€ millions



\* Includes E-Commerce and Teleselling channels





# Design to Move Exhibition

Celebrating 40 Years of  
Technogym

# Design to Move: Celebrating 40 Years of Technogym

Marking 40 years of wellness innovation with 40 unique Technogym Benches individually crafted for a charitable cause.

A special exhibition held at Technogym Milano during 2024 Design Week, Design to Move explores the unique and profound connection between design and wellness, style and functionality, emotional and tangible. The exclusive Technogym Bench collection, beyond its functional use, serves as an artistic expression and a symbol of social responsibility.



## THE TIMES



### Univers Uchronia x Technogym

At Technogym Milano on Via Durini 1, the remarkable French architecture firm Uchronia is creating a splash of colour in an unexpected context – with its reworking of the famous Technogym bench in a rainbow of Pèlle jacquard silk. They say: "Like a jewellery box, the Technogym bench and all its tools will be revealed beneath its unique and beautiful fabric." We say: workouts but make them fashion.



**THANK YOU!**

**PARIS 2024**

